



Sunny Optical Technology (Group) Company Limited

舜宇光學科技（集團）有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 2382.HK)

2020 Interim Results Corporate Presentation

August 2020



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Agenda

1. Financial Highlights

2. Operation Review

3. Market Opportunities

4. Appendix





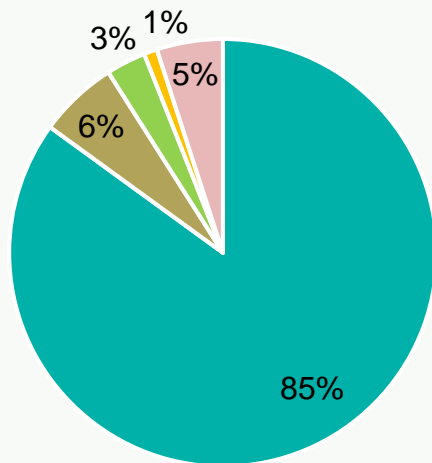
1. Financial Highlights

	1H19	1H20	Change
<i>(RMB mn)</i>			
Revenue	15,574.9	18,863.8	+21.1%
Gross Profit	2,864.0	3,676.3	+28.4%
Profit Before Tax	1,660.6	2,123.4	+27.9%
Income Tax Expense	(228.2)	(347.3)	+52.2%
Effective Tax Rate (%)	13.7	16.4	+2.7ppt
Profit for the Period Attributable to Owners of the Company	1,431.2	1,749.0	+22.2%
Earnings per Share - Basic <i>(RMB cents)</i>	130.8	159.8	+22.2%

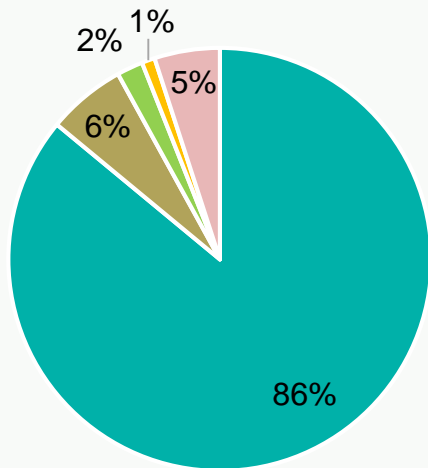
	1H18		1H19		1H20	
<i>(RMB mn)</i>		<i>(as % of revenue)</i>		<i>(as % of revenue)</i>		<i>(as % of revenue)</i>
Revenue	11,976.4	100.0%	15,574.9	100.0%	18,863.8	100.0%
Total Operating Expenses	824.1	6.8%	1,214.7	7.8%	1,537.4	8.2%
• Selling and Distribution Expenses	95.5	0.8%	130.8	0.8%	136.0	0.7%
• R&D Expenditure	544.5	4.5%	826.5	5.3%	1,068.0	5.7%
• Administrative Expenses	184.1	1.5%	257.4	1.7%	333.4	1.8%

	1H18	1H19	1H20
Current Ratio (<i>Times</i>)	2.0	1.8	1.8
Operating Cash Inflow (<i>RMB mn</i>)	599.6	1,158.4	2,003.9
Cash and Cash Equivalents (<i>RMB mn</i>)	5,875.8	6,084.2	7,516.7
• Pledged Bank Deposits (<i>RMB mn</i>)	355.3	12.2	3.8
• Financial Assets at Fair Value through Profit or Loss (<i>RMB mn</i>)	4,003.3	4,439.1	5,702.4
• Bank Balances and Cash (<i>RMB mn</i>)	1,517.2	1,632.9	1,810.5
Net Cash per Share (<i>RMB cents</i>)	41.9	80.5	122.8
Gearing Ratio (%)	26.7	20.4	19.9
ROE (%)	14.8	14.1	13.0
Capital Expenditure (<i>RMB mn</i>)	1,092.0	1,188.8	1,526.7

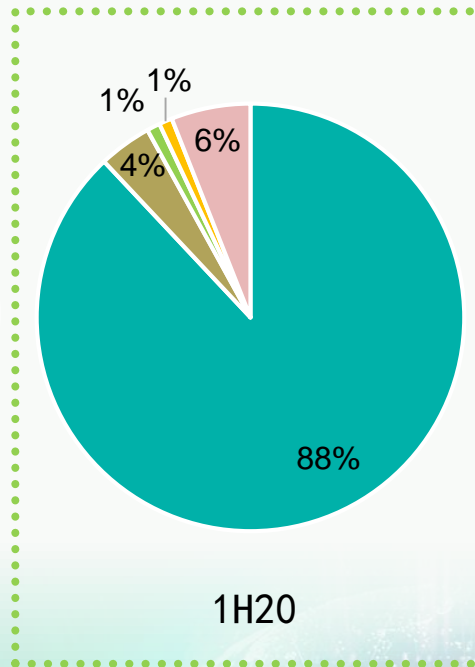
Revenue Breakdown by Product Applications



1H18



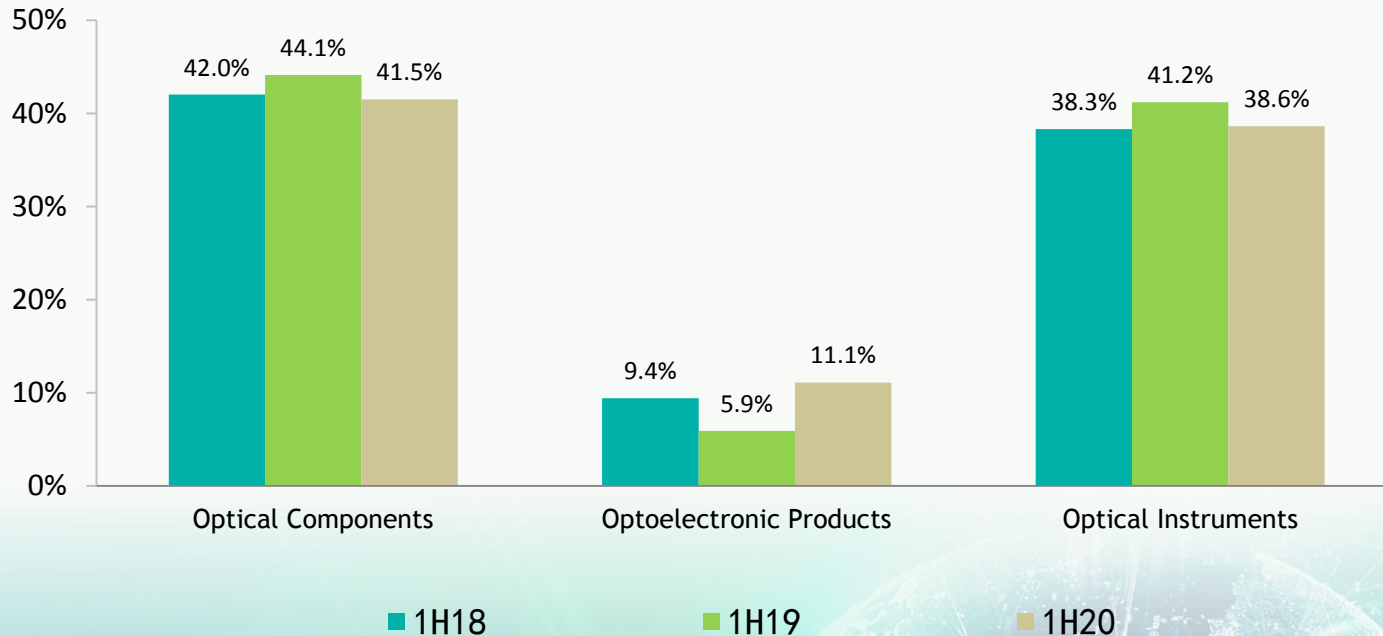
1H19



1H20

- Handset Related Products
- Vehicle Lens Sets
- Digital Camera Related Products
- Optical Instruments
- Other Products

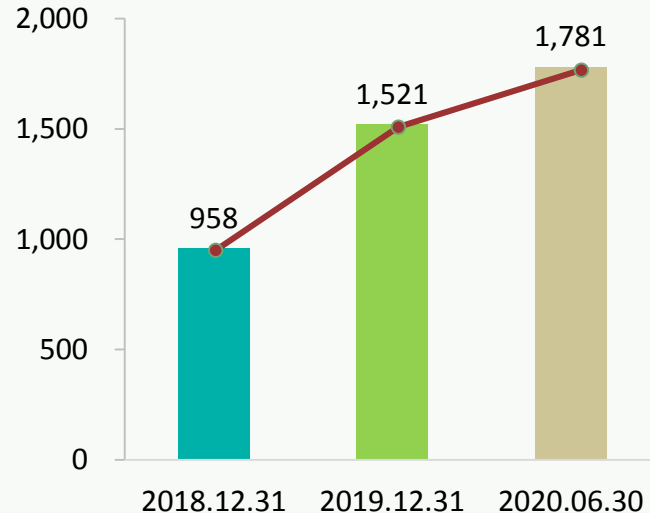
Gross Profit Margins by Business Segments





2. Operation Review

Number of Authorized Patents



- ◆ Equipped with professional management team, actively makes the layout of independent intellectual property rights
- ◆ In the first half of 2020, 260 new authorized patents were added, including 83 invention patents
- ◆ As at 30 June 2020, 2,718 patents are pending for approval, mainly related to the fields of handsets, vehicle imaging and sensing systems, security surveillance systems, AR/VR and robotic vision

Significant Achievements in R&D

Build Hi-tech Barriers

Optical Components



- The R&D of ultra-large aperture (FNo.1.27) handset lens sets has been completed
- The R&D of 48-mega pixel super-small distortion wide-angle (115°) handset lens sets has been completed
- Ultra-miniaturised head (head size is 1.74 mm) handset lens sets have achieved mass production
- 10-time optical zoom handset lens sets have achieved mass production
- 44-mega pixel ultra-miniaturised head autofocus handset lens sets have achieved mass production
- 3 cm professional macro shooting handset lens sets have achieved mass production
- 8-mega pixel vehicle lens sets which can be applied to mainstream autonomous driving platforms have obtained mass production approval

Optoelectronic Products



- The R&D of ultra-large aperture (FNo.1.27) handset camera modules has been completed
- 100-mega pixel handset camera modules with large image size have achieved mass production
- 10-time optical zoom handset camera modules have achieved mass production
- 3 cm professional macro shooting handset camera modules have achieved mass production

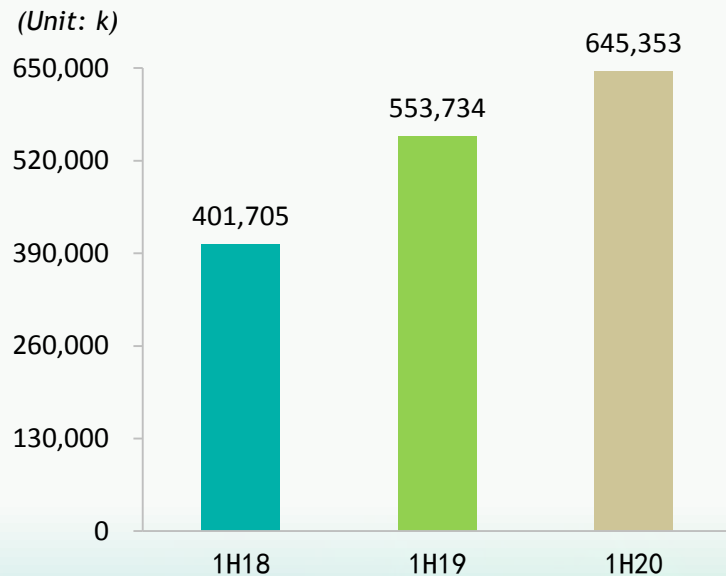
Optical Instruments



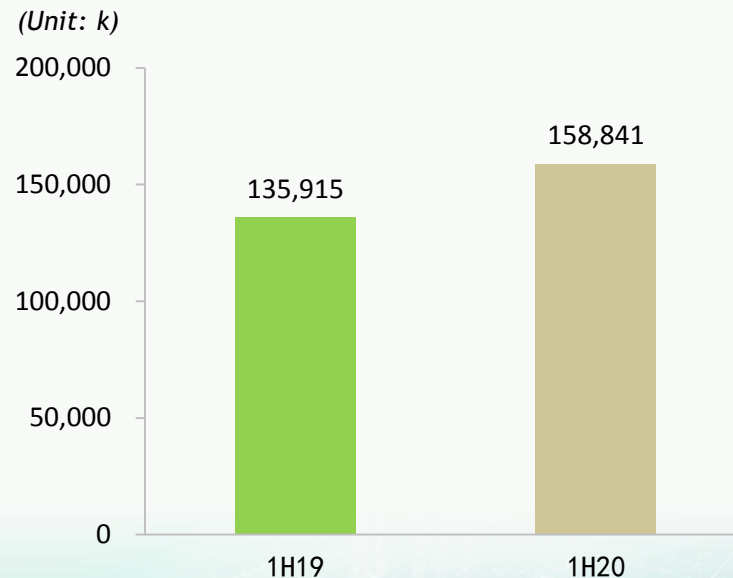
- The R&D of upright near-infrared region-II fluorescence microscopic in vivo imaging system has been completed
- The R&D of microscopic image analysis system has been completed
- Online optical inspection equipment has achieved batch applications in the optical components inspection industry

Improve both Quality and Quantity Focus on Market Share Gain

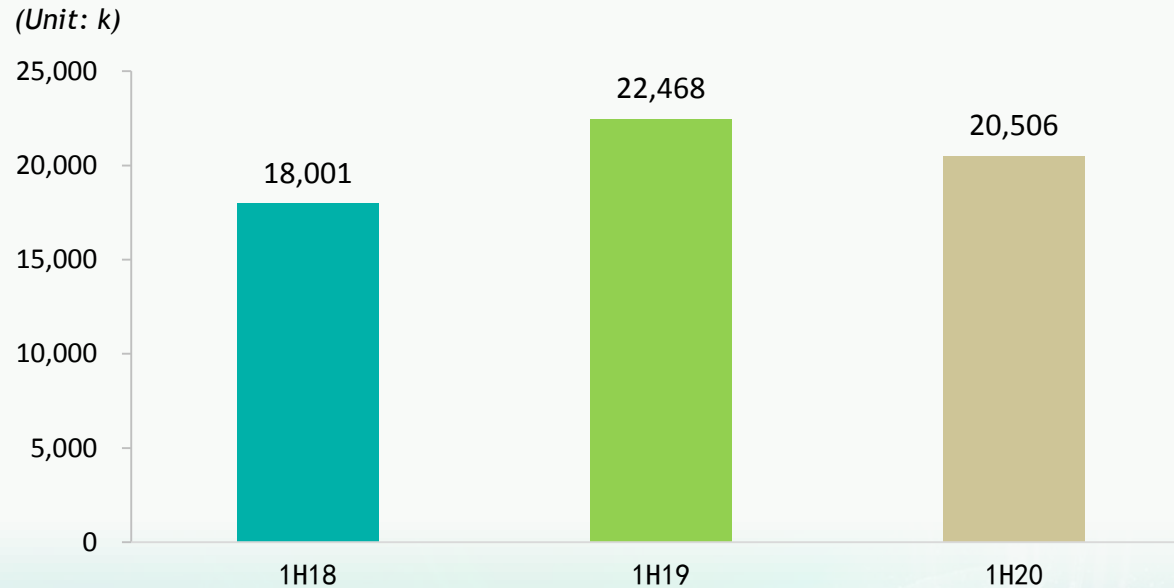
Shipment Volume of Handset Lens Sets



Shipment Volume of 6P and above Handset Lens Sets



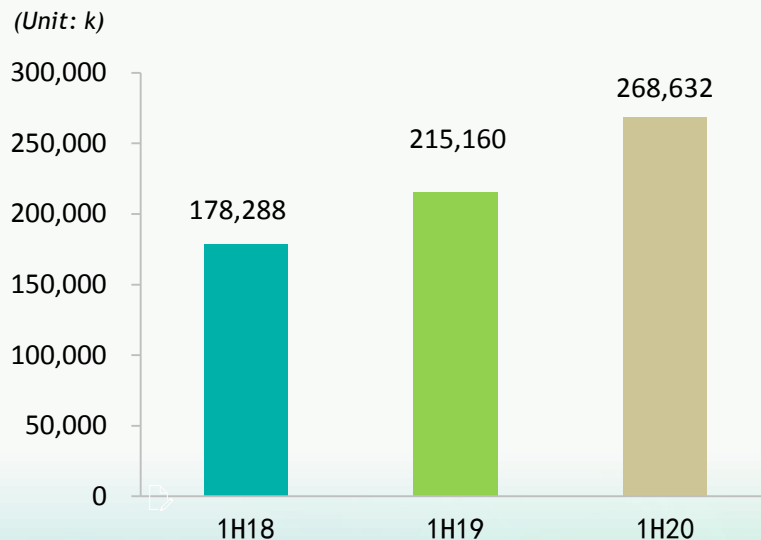
Shipment Volume of Vehicle Lens Sets



Consolidate the Leading Position in China

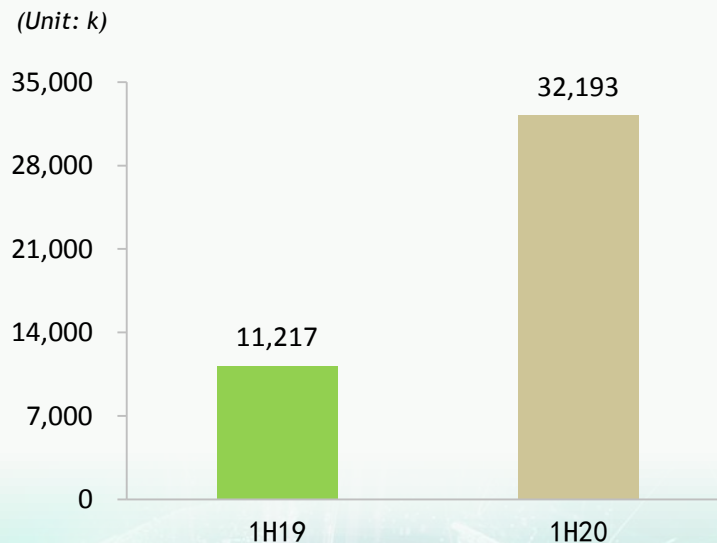
In-depth Cooperation with International Customers

Shipment Volume of Handset Camera Modules



Total Shipment Volume of Periscope Modules and Large Image Size Modules

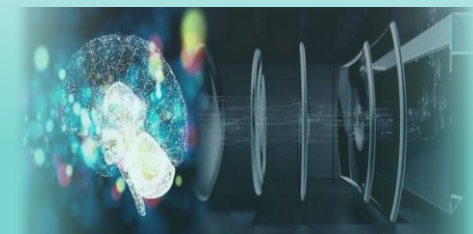
Large image size refers to 1/1.7" and above





3. Market Opportunities

Distinct Upgrade in Handset Cameras Broad Application Prospects



Number of Cameras

- Single Camera
- Dual-camera
- Triple-camera
- Multi-camera

Rear Cameras

- High Resolution
- Large Image Size
- Ultra-wide Angle
- Large Aperture
- Macro Shooting
- ...

- High-time Optical Zoom
- Continuous Zoom
- Pan-tilt Stabilization
- High Frame Rates Video
- ...

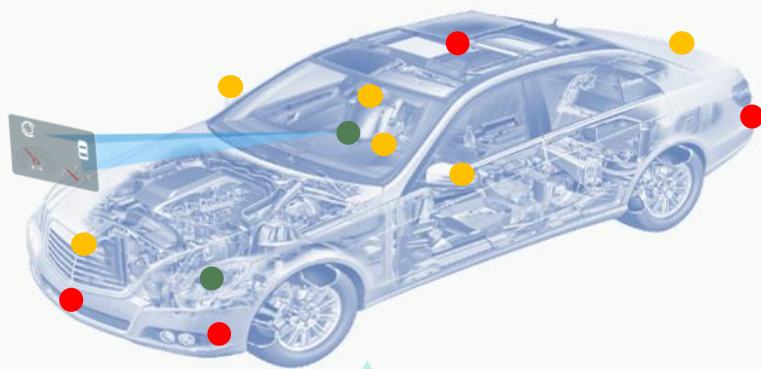
Front Cameras

- Miniaturised Head
- Ultra-thin
- Auto Focus
- Under-screen Camera
- Under-glass Optical Fingerprint
- ...

Key Components Applied to Emerging Optical Fields

- Diffuser
- Diffractive Optical Element
- Collimating Lens Sets
- ...

Rapid Progress of Autonomous Driving Huge Potential in Optical Applications



- Improving laws & regulations and strengthening active safety awareness help promote the ADAS penetration rate and autonomous driving level
- As one of the key optical components, vehicle cameras per car are increasing and the specifications are upgrading

Vehicle Cameras Related:

- Vehicle Lens Sets
- Vehicle Modules
- Solutions



Display Related:

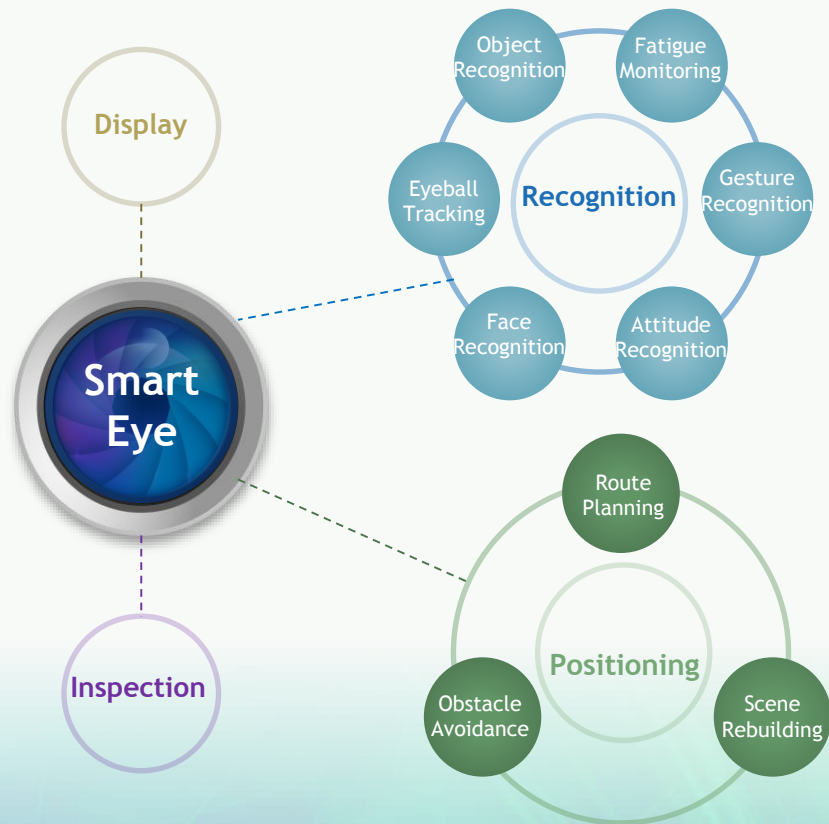
- Key Optical Components in Head-up Display
- Key Optical Components in Smart Headlights
- Optical Solutions



LiDAR Related:

- Key Optical Components
- Optical Solutions

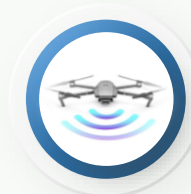




VR Helmet



AR Glasses



Drone



Smart Retail



Sweeping Robot



AMR Storage and
Logistics Robot



Unmanned
Patrol Car



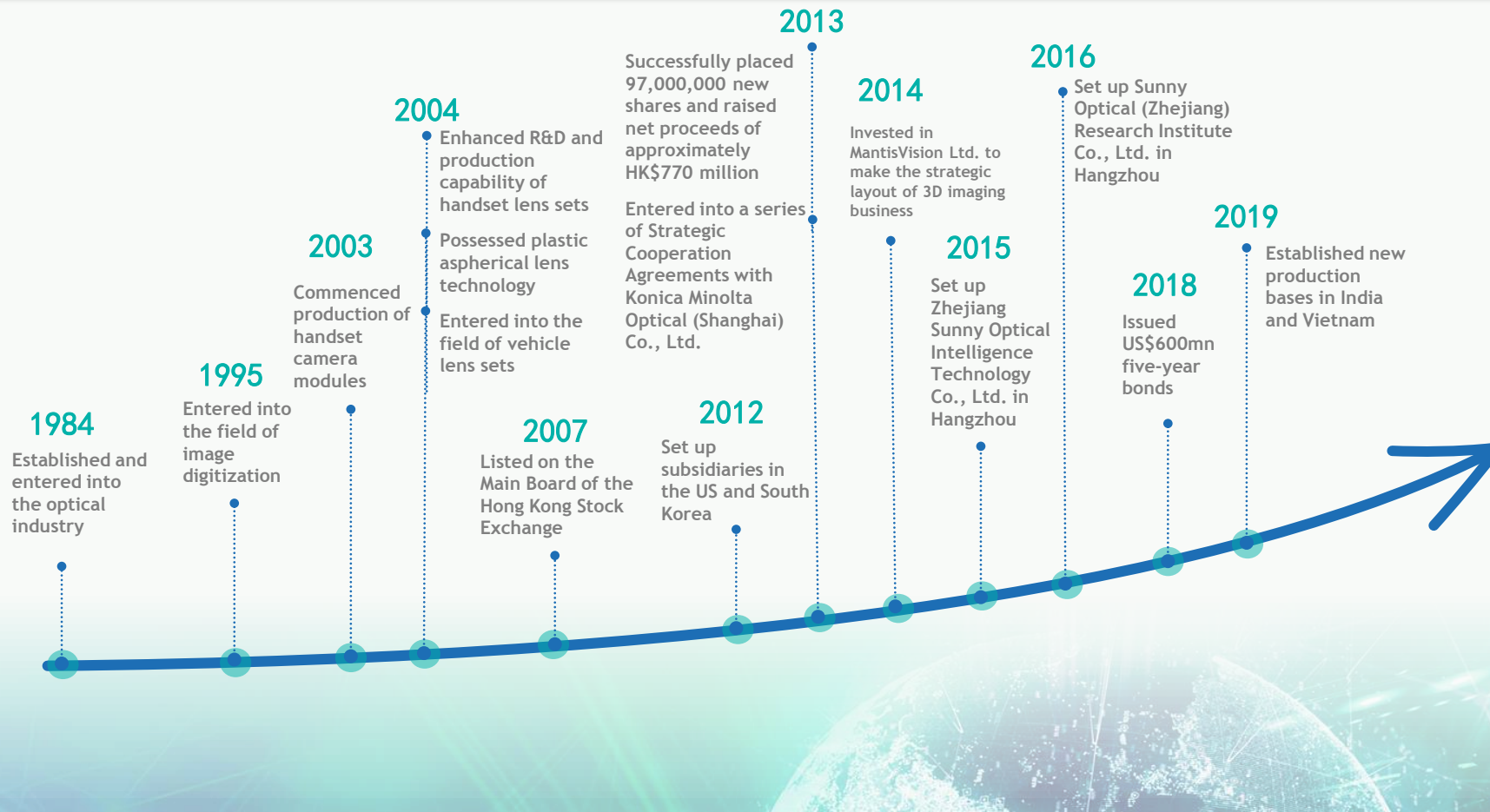
Mobile Robot
Platform

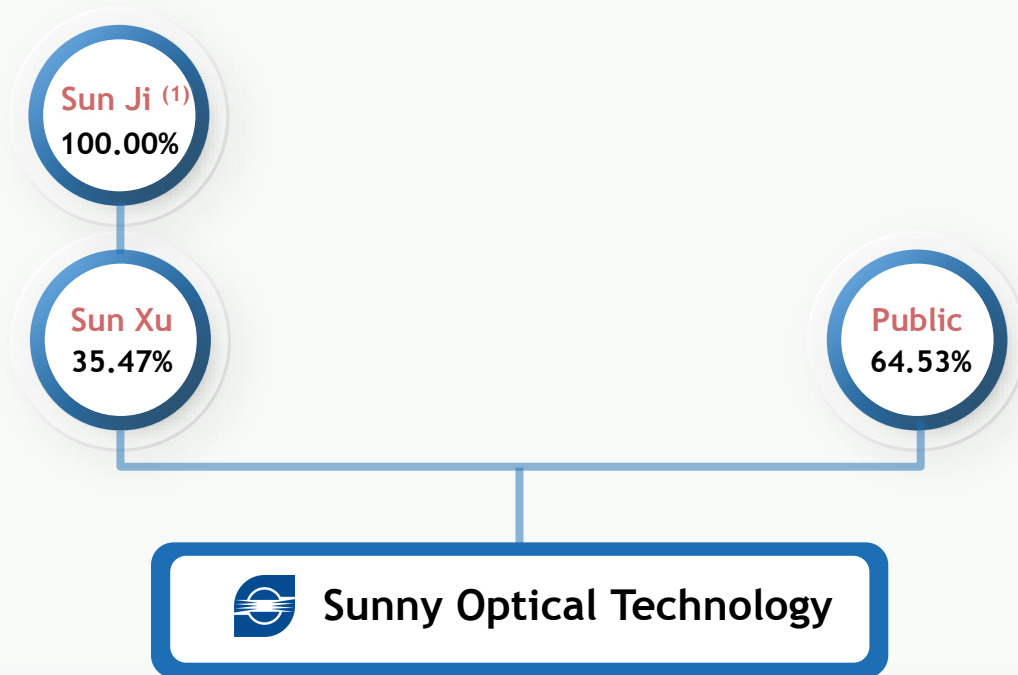
4. Appendix



- Founded in 1984 and focuses on the R&D, manufacture and sale of optical and optical-related products
- Listed on the main board of the Hong Kong Stock Exchange in 2007 and included in the Hang Seng Index, Hang Seng China Enterprises Index and Hang Seng Technology Index currently





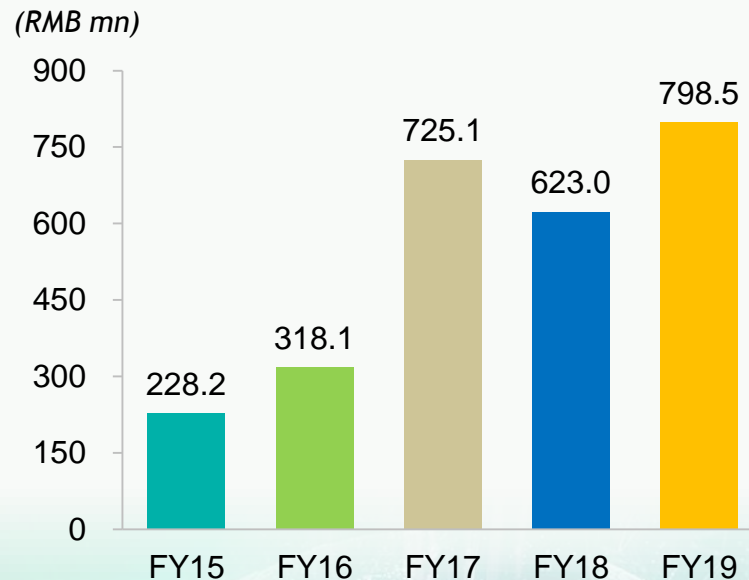


(1) The Sunny Group Employee Offshore Trust is a trust which holds the entire issued share capital of Sun Ji Limited. Mr. Wang Wenjian, together with TMF Trust (HK) Limited, is one of the two trustees and one of the beneficiaries of the Sunny Group Employee Offshore Trust.

Dividend Policy :

- ◆ The dividend payout ratio is 20%~30% of the profit for the year attributable to owners of the Company

Dividends





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